See the future!







INDUSTRY DAYS 10th International Industrial Trade Exhibition

Hungary's largest business meeting in the industrial sector, where global brands, market leaders, and small and medium-sized enterprises from the domestic and international industry present their products, services, unique solutions and developments year after year.

CO-EVENT:

AUTOMOTIVE HUNGARY International Trade Exhibition for Automotive Industry Suppliers

REVIEW

This year we organised the **9th INDUSTRY DAYS** and the **15th MACH-TECH exhibitons**, with the participation of 400 exhibitors from 15 countires and nearly 15 000 professional visitors. Co-event was the 10th AUTOMOTIVE HUNGARY, the exhibition of the automotive industry suppliers and maintainers.

WE LOOK FORWARD TO WELCOMING YOU TO THE EVENT!







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countries

exhibitors

pavilions ____ professional visitors

VISITORS (2022) 14 600 professionals from 35 countries



BY THEIR DECISION-MAKING POWER:

18% primary decision-maker

27% take part in decision making

 $\mathbf{22\%}$ advisor in decision making

33% do not take part in decision making BY THEIR COMPANIES' SPHERE OF ACTIVITY (more than one answer could be given):

56% manufacturer

29% service provider

15% distributor



BY THEIR RESPECTIVE AREAS REPRESENTED (TOP 5):

- 16% machine industry
- 13% metalworking industry
- **10%** automotive industry
- **7%** industrial production
- plant

5% electronics

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BY THEIR PRIMARY AREAS OF INTEREST (TOP 5):

- 16% metalworking
- 11% production automation
- 11% robotics
- 7% 3D printing 5% INDUSTRIAUTOMATION
 - (electronics, electrotechnology, automation)



BY THEIR PRIMARY GOALS FOR VISITING THE EXPO (TOP 5 – RESPONDENTS COULD MARK MULTIPLE CHOICES):

- **22%** interested in innovation, novelties
- 19% gather market information
- **19%** establish new business contacts, conclude business deals
- 18% maintain existing business relations
- **10%** view presentations and professional programs

May 16-19, 2023 INDUSTRY DAYS will be held again at the HUNGEXPO Budapest Congress and Exhibition Center. Co-event: 11th AUTOMOTIVE HUNGARY

In the current competitive situation, it is extremely important to take advantage of the synergies between the industries and to exploit the cooperation between market participants. The 2 exhibitions offer a unique opportunity for this at the same time, in one place.

WHY YOU WILL FIND IT WORTHWHILE TO EXHIBIT:

- The 2 most prestigious domestic and regional industrial and automotive trade fairs, in one place at the same time
- Approximately 500 exhibitors and 15,000-18,000 professional visitors from the CEE region are expected to be present in one place, interested in the market offer, participants, opportunities offered by emerging sectors and the latest trends and innovations
- You can present your products to domestic and international professional visitors and key market players
- Personalized services, to help make your participation more effective
- PLANNED PROGRAMMES DURING THE WHOLE EVENT:
- engineering training courses (BPMK)
- Portfolio-MAGE Automotive Industry 20223 Conference
- Welding training, practical demonstrations
- High-quality lectures and workshops of exhibitors
- conference on plastics industry
- Labour safety conference and fashion show
- Medical technology section
- Street of Universities
- Lectures and demonstrations related to batteries and hydrogen propulsion
- Techtogether Automotive Hungary engineering competition (autopro.hu)

NOVELTIES AND SPECIAL SERVICES FOR EXHIBITORS

- Exhibitor banquet (16 May 2023, 18:00) we're treating our exhibitors to some music and a buffet dinner along with a friendly discussion on the first day of the event, from 6 pm
- GRAND PRIX competition new: visitors' choice award
- Comprehensive, detailed online list of exhibitors on the website

- All three exhibitions are characterized by a wide range of professional and state support and rich professional programme
- High-quality presentations, conferences and business forums await industry representatives and decision-makers
- National and cross-border media campaign, DM campaign and mobilization of membership of regional professional organizations in the automotive industry precede the event
- The event allows you to build relationships with existing customers and gain new ones

PRODUCT GROUPS 2023

- INDUSTRIAUTOMATION
- FLUIDTECH (Fluid technology)
- CHEMTECH
- LOGEXPO (Industrial logistics)
- 3D PRINTING
- ENERGEXPO (Energy industry)
- SAFETY NET
- INDUSTRIAL ENVIRONMENTAL PROTECTION
- OTHER INDUSTRIAL SERVICES
- RESEARCH & DEVELOPMENT, INNOVATION
- CYBER DEFENCE, DATA PROTECTION
- TRADE ASSOCIATIONS, ORGANIZATIONS
- EDUCATION INSTITUTIONS
- FINANCIAL SERVICE PROVIDERS
- TRADE JOURNALS, PUBLISHERS
- HR SERVICE PROVIDERS
- Online service order and payment options
- Free wifi access (depending on floor space for a growing number of devices)
- Unique online interfaces tailored to the exhibitors
- Online partner meeting (setting appointments and preliminary discussions)

PROFESSIONAL PARTNERS OF THE EXHIBITION

- Budapest and Pest County Chamber of Engineers (BPMK)
- Scientific Society for Mechanical Engineering (CTE)
- Ministry for Technology and Industry (ITM)
- Hungarian Association of Welding Technology and Material Testing (MHtE)
- German-Hungarian Chamber of Industry and Commerce (DUIHK)
- Society of Hungarian Automotive Industry (MAGE)
- Hungarian National Association of Machinery and Power Engineering Industries (MAJOSZ)
- Hungarian Investment Promotion Agency (HIPA)
- Autopro.hu automotive industry trade portal

PARTICIPATION FEES:

REGISTRATION AND MARKETING FEES: For exhibitors:

(Co-exhibitors are required to register!)

290 EUR+VAT

For co-exhibitors: 237 EUR+VAT

SPACE RENTAL FEES:

from 1st November 2022 to 28th February until 31st October 2022 from 1st March 2023 2023 115 EUR/m² 132 EUR/m² 146 EUR/m²

Space rental fees do not include the price of the build-up, the registration and the marketing fee or other services!

DISCOUNTED EARLY BIRD APPLICATION DEADLINE: 31st October 2022 and 28th February 2023

INDIVIDUAL **APPEARANCE:**

If you would like a completely unique appearance for your company, we can provide custom solutions to realize your ideas in terms of prices, area size, location and implementation, too. For more information, contact us via the iparnapjai@hungexpo.hu e-mail address!

ADVERTISEMENT TOOLS DATE: 16-19 May 2023 IN THE FAIR AREA:

In addition to the stands, exhibitors may also select from various tools to accentuate their presence even more. Use the advertising and marketing tools available in the Exhibition Center area to ensure the success of your presence at the exhibition. ASK OUR COLLEAGUES FOR A OUOTATION!

OPENING HOURS:

16-18 May 2023 (Tuesday-Thursday): 10:00-17:00

19 May 2023 (Friday): 10:00-16:00

VENUE: HUNGEXPO Budapest Congress and Exhibition Center 1101 Budapest, Albertirsai út 10.

Co-event: AUTOMOTIVE HUNGARY International Trade Exhibition for Automotive Industry Suppliers

The exhibition was created more than a decade ago with the aim of allowing the professional actors of the Hungarian and regional vehicle industry, from Hungarian car manufacturers to suppliers to small and medium-sized enterprises, to meet each other. Over the years, more and more Hungarian and foreign companies have shown interest in participating in AUTOMOTIVE HUNGARY, its professional support has become stronger, and its program offering has become more high-quality. The event is a forum for all domestic and international suppliers and service providers of the vehicle industry, where companies can take advantage of the synergy between industries in order to preserve and strengthen their position in the supply chain, or perhaps enter this market as a new player.

WE ARE WORKING FOR YOUR SUCCESS:

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